

Our Singapore practice



2011



“The group routinely acts as international counsel to the underwriters of Singapore REITs and business trusts relating to real estate in Singapore...”

Chambers Global, 2009

Our Singapore practice group brings together a multidisciplinary team of lawyers who are knowledgeable about advising as international counsel on Singapore matters and are market leaders in their areas of expertise. The team includes 20 partners and is backed by a 900 lawyer platform based across our offices in Asia, Australia and Europe.

As international counsel we offer a full service commercial capability covering the areas of:

- corporate and commercial (including joint ventures, private equity and foreign direct investment)
- mergers and acquisitions
- banking and finance
- capital markets
- climate change and clean energy
- competition/anti-trust
- energy and resources
- intellectual property
- infrastructure
- investment funds
- projects, construction and environment
- telecommunications, media and technology
- dispute resolution
- international arbitration.

Insolvency & Restructuring Deal of the Year

Asset & Corporate Finance Deal of the Year

SE Asia Deal Of The Year

ALB SE Asia Awards, 2009





Why Mallesons?

Track record

- We have an established track record for inbound and outbound work involving Singapore and Singaporean companies, and have worked on the region's most important transactions. We have a proven ability to manage and execute cross-border matters to a high standard and on time.
- We have advised companies across a diverse range of industries and are able to provide our clients with multi-disciplinary advice backed by knowledge of their business and industry.

Familiarity with Singapore

- Our experience has given us a strong and in-depth understanding of Singapore's unique legal and business environment.
- We are in tune with the latest market practice and cutting-edge legal structures. We also closely monitor regulatory and market developments in Singapore to assist our clients to manage their future risks.

Local law firm relationships

- We have established good working and referral relationships in Singapore and have considerable experience in instructing Singapore law firms and leading legal experts across a wide range of areas.
- Our approach ensures that our clients have access to the best people and best advice for their Singapore-related transactions. We combine our cross-border expertise and client corporate knowledge with local counsel's expertise and connections to offer an integrated service.

Efficient and effective project management

- As international/transactional counsel on cross-border transactions, we take the lead in project management to ensure that the transaction is conducted to a high standard. We provide a one-stop-shop for centralising multi-jurisdictional advice and managing local counsel efficiently.
- We have the resources to deliver cost-effective project management and handle complex matters.
- We invest significantly in technology and can pass the advantages of that investment onto you to deliver legal services quickly and efficiently.

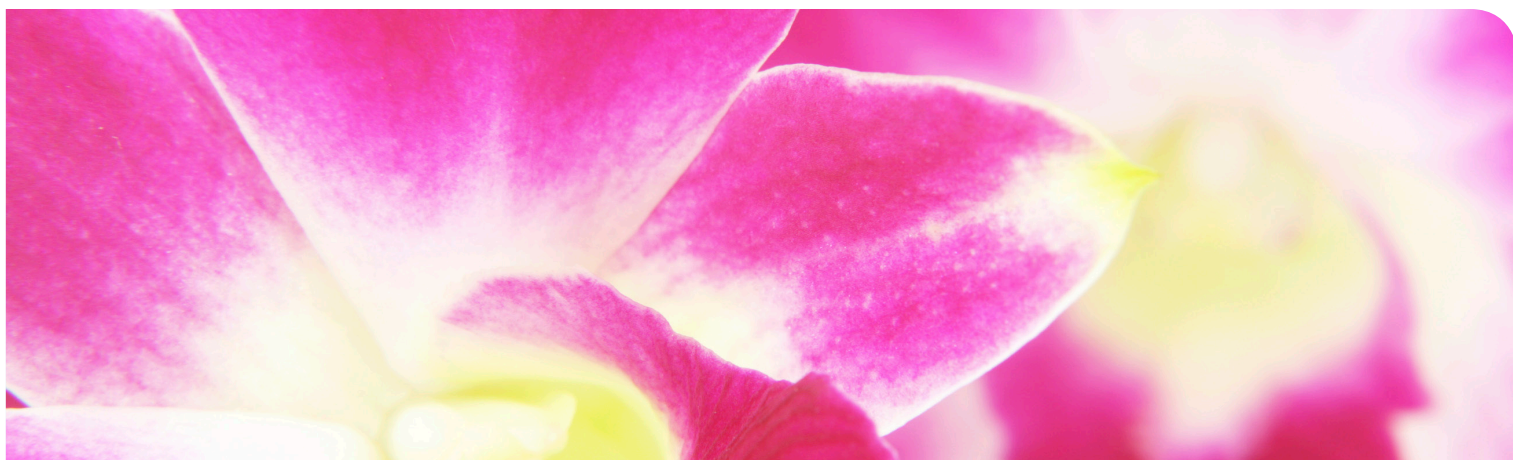
Our experience

Our team's experience is wide ranging and includes advising:

Client	Transaction
<i>Corporate and Commercial</i>	
Allco	Acquisition, financing and lease-back of three aircraft for two Singapore based carriers.
Kingboard Chemical Holdings	Takeovers of Hong Kong-listed Elec & Eltek International Holdings Limited and one of its Singapore-listed subsidiaries and the related takeover financing.
Top Image Systems (a data capture solutions provider (incorporated in Israel and listed on the NASDAQ))	Advised on the Hong Kong aspects of its acquisition of a majority stake in Asiasoft Global Pte Ltd an EDM (electronic data management) developer and solutions provider with businesses in Singapore, China and the Asia Pacific.
Wee Poh Holdings Limited (a company listed on the Singapore Stock Exchange)	Acted in its US\$33 million reverse takeover conducted by the shareholders of Winning Metal Group, a watch manufacturer and distributor in Hong Kong and China.
<i>Banking & Finance</i>	
Allco Finance Group	Establishment, debt financing and listing of its first Singapore real estate investment trust (valued at S\$698.4 million).
China Construction Holdings Limited (CCH has a substantial holding in a Singapore-listed company called China Toll Bridges and Roads Ltd)	Restructure of a tranche of US\$60 million floating rate notes and a tranche of US\$70 million floating rate notes.
DBS Bank and Standard Chartered Bank	Singapore Yellow Pages' S\$150 million leveraged buy-out by CVC and JP Morgan, first LBO of a Singapore-based business and a 'first' in the hiving off of Singapore state investments.
HSBC Singapore	Rewriting and streamlining the documentation structure of their home loan products.
HSBC (as arranger)	Trade receivables securitisation originated by HGST in Singapore and Malaysia.
Standard Bank	Courts Singapore/Mammoth Malaysia US\$100 million leveraged acquisition financing.
<i>Capital markets (debt and equity)</i>	
Credit Suisse	First retail note offering in Singapore by Credit Suisse.
DBS Bank Ltd	Initial public offering and global placement of units in Pacific Shipping Trust, the first shipping business trust registered by the Monetary Authority of Singapore.
HSBC and UBS (joint underwriters)	S\$296.8 million IPO of MacarthurCook Industrial Reit, a Singapore listed REIT. The offering included a public offer in Singapore and a Regulation S international placement.
UBS, DBS and Deutsche Bank (underwriters)	International Counsel on a secondary offering of units by Mapletree Logistics Trust a Singapore listed REIT.
<i>Climate Change and Clean Energy</i>	
Asia Carbon	<ul style="list-style-type: none"> ▪ Established electronic trading platform for the sale of carbon credits. ▪ Advice on proposed carbon fund.

<i>Competition</i>	
British Airways	Acted for British Airways in the Asia Pacific time zone (including China, Taiwan, Hong Kong, Korea, Japan, Thailand, Singapore and India) in relation to a number of investigations into cartel conduct in the airline industry. We are co-ordinating British Airways' response to the investigations and related litigation in various jurisdictions.
<i>Dispute Resolution</i>	
Confidential client	Advised a PRC enterprise specialising in up-market fashion distribution in relation to a Singapore arbitration.
Confidential client	Singapore arbitration in relation to a dispute with the Government of Brunei over the development of the Muara defence facility on Brunei.
Confidential client	Singapore ICC arbitration in relation to dispute between a PRC company and Korean licensee.
Transfield Philippines Inc	High Court of Singapore appeal in relation to a dispute with Luzon Hydro Corporation concerning the Bakun Hydro Project on Luzon Island in the Philippines.
Shimizu, Hotel Chain and individual client	Involved in international arbitrations which have their seat in Singapore.
<i>Energy & Resources</i>	
Genting (a large Malaysian listed group, with a power team based in Singapore)	Bid for the Loy Yang A power station.
China Light & Power	Acquisition of TRUenergy (formerly TXU Australia) from Singapore Power.
SP AusNet (51% owned by Singapore Power)	Acquisition of certain gas and electricity assets from Singapore Power for approximately A\$8 billion.
<i>Intellectual Property</i>	
Welcome Real-time	<ul style="list-style-type: none"> ▪ A\$3 million patent infringement case - the first case on patentability of business methods. ▪ Australian patent applications from Singapore agents representing various Singaporean clients.
S*BIO (Singapore's first integrated drug discovery company)	Undertaking a clinical trial in Australia and setting up an Australian subsidiary.
<i>Investment funds/Real Estate</i>	
ABN AMRO (as arranger) and HSBC (as trustee)	Cambridge REIT securitisation funded through the OASIS and Orchid Funding programmes.
GE Real Estate Singapore	Project drafting for a China industrial park.
<i>Telecommunications</i>	
Telstra	Unincorporated joint venture Asia-American Gateway, an international telecommunications cable system that is currently being built to link South-East Asia with the USA.
Starhub	Infocomm Development Authority's triennial review of the Competition Code.

Contacts



How do we get started?

We are keen to help you develop your business in Singapore. Please contact us with any questions that you may have. We look forward to fulfilling your requirements and exceeding your expectations.

For partner profiles and further information refer to our people at www.mallesons.com

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